JOURNAL OF BUSINESS LAW SYMPOSIUM VOLUME 19

# A New Perspective: Impact Investing and Transactional Law

An Inside Look on the Positive Potential of Transactional Law and the Impact Investing Industry



## Saturday, February 4, 2017

Levy Conference Center | University of Pennsylvania Law School 3501 Sansom Street, Philadelphia, PA 19104

### FEATURING A KEYNOTE ADDRESS BY Cheryl Solomon L'95

Former Chief Legal Officer for Tom's Shoes and Founder of Row House Yarn

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This program has been approved for 5.0 substantive CLE credits for Pennsylvania lawyers. CLE credit may be available in other jurisdictions as well. Attendees seeking CLE credit should bring separate payment in the amount of \$200.00 (\$100.00 public interest/ non-profit attorneys) cash or check made payable to The Trustees of the University of Pennsylvania.



#### 9:45-10:30 Light Breakfast

#### 10:45-11:45

#### Panel 1: Transactional Pro Bono

Attorneys will discuss opportunities in pro bono that leverage their unique transactional skillset, focusing on projects they've worked on and the impact their work has.

#### 11:55-12:55

#### Panel 2: Counsel for Impact Investing

Practicing attorneys will discuss the structure of the impact investing organizations that they offer legal services to and explain the unique challenges that the industry faces from a legal standpoint.

#### Keynote

#### **Cheryl Solomon L'95**

Founder of Row House Yarn, Former Chief Legal Officer of Tom's Shoes

#### 2:20-3:20

#### Panel 3: Investor Relations in Impact Investing

Impact investing industry insiders will discuss their relationship with investors, including how to pitch ideas to investors and present investment return metrics.

#### 3:30-4:45

#### Panel 4: Fund Composition and Project Selection

Impact investing industry insiders will discuss the structure of their organizations and how their business models positively impact the community.

#### 4:45-5:45 Cocktail Reception